Executive Council News and Updates



2006 Leadership Institute / Washington Summit



Personnel Issues

- Brian Stockman on board as EVP on 12/05
- Suzie Roget of the California Chapter is now assisting with meetings
- Henry Long will assist ASFMRA through 2/28/06 & work in an advisory capacity to assist with unification



Appraisal Education

- Licensing Agreement with AI to teach 3 of their classes with our instructors
- Working on Seminar Week with AI and ASA
- Developing several new courses including the Appraisal Review series
- Re-writing core courses A-10, 20 & 30 to comply with new accrediting hours
- Plan to re-format all classes and put them on Power Point



Changes in Management Education

- Re-working several classes with emphasis on 1, 2 & 3 day offerings
- Working with RLI to jointly sponsor courses probably 1031 Seminar to start



Annual Meeting with NAICC in 2007 and 2008

- Joint Meeting
 - Work has begun
 - Anticipated that this meeting will be our largest
- February 14-17, 2007
- Atlanta, GA



ASAC Status

- ASAC is considering options including...
 - Becoming part of ASFMRA
- ASFMRA Plans on upgrading our consulting activity
 - Regardless of ASAC direction



Good Financial Condition

- ASFMRA most successful in years
- Net income -\$95,000.00
- Expecting strong income next two years
 - New Requirements 2008
- Upgrading of all education materials will effect 06 net income



Allocation of Income and Expense

- A new allocation of Income and Expense items between appraisal, management, and consulting disciplines began on October 1, 2005
- Based on members input of how their time is spent
- Please convey this to the office if you have not
- We hope this will prove to assist our planning



Improving Conservation Easement Appraisals

- ASFMRA joined with AI and ASA
- To work with Land Trust Alliance
- To improve conservation easement appraisals
- Ongoing effort with LTA
 - Considering a type of certification for this type of work



Unification – AI, ASA & ASFMRA

- Continues to make progress
- Work team is being expanded
 - Includes three representatives from each organization
- Bierschwale has appointed
 - Tom Boyer, Darrel Atkinson, Henry Long
- Competition of the process possible by end of 2006
- Unification team members plan to make chapter presentations



Farm Managers and Rural Appraisers

- Washington D.C.
- September 16-21, 2006
- Limited to the first 200 registrants
- Meet the people responsible for passing the laws that affect you
- Learn about the inner workings of our national government



Meetings and Presentations

- Holiday Inn on the Hill (two blocks from the Capitol)
- Incorporate visits to the Hill
- Limited to the first 200 registrants
- Meet one on one with the Congressional Representatives from your area
- Committee Meetings



ASFMRA Board of Directors/Membership Meeting

Unification Update

EVP Brian Stockman and Council will bring you up to

date





Registration

- Get your name on the pre-registration list
- E-mail Steve Runyan, ARA at <u>srunyan@bak.rr.com</u>
- Registration fee is \$475 if you register before August 1or \$575 if you register later









Leadership Institute – Washington Summit in September 2006

WHO: Space is limited to the first 200 registrants

WHAT: The annual Leadership Summit & Committee Meetings

WHEN: September 16-21, 2006

WHERE: Holiday Inn – Just two blocks from the US Capitol!

WHY: Meet those responsible for passing laws that affect

you. You will also have a chance get an "insider view"

of how our government works. You will meet one on

one with Congressional Representatives & staff from

your area

HOW: Contact Steve Runyan, ARA at srunyan@bak.rr.com

COST: \$475 by 8/1/06 or \$575 after

